



Welterbe Grube Messel gGmbH • Roßdörferstr. 108 • D-64409 Messel

Frau Dr. Christine Butenuth
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Messel, 10th April 2014

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Successful, competent consultancy by First Steps Ltd.

Dear Dr. Butenuth,

I would like to express my kind thanks for your consultancy work which you have given to the "Welterbe Grube Messel gGmbH" several times within the last ten years.

Dealing with a lot of different business fields to transfer the value and scientific content of the UNESCO-World Heritage, we are very grateful in having found within your company and especially your person an expert giving consultancy on our demands and needs, to structure issues in a way our team has only very few experience in. We have seen that there is little real professional know-how available on this type of improvement for media development especially with scientific issues to be developed for a business company like us.

Experts like you, who can develop and write down a clear structure of what to do, to set up or develop an instruction plan to go ahead, are rare. To get progress on this without losing finances and human resources for processes our company needs to develop, but which are not the obvious fields of work, is very important and effective for us. Your competent consultancy is a basic contribution to our future success.

We acknowledge and recommend very much the variety of scientific knowledge in various fields you offer, as well as your ability and competence in new structuring and developing best practise solutions within your competent discussions. Your unusual and special sensibility, patience and respectful type of questioning the responsible project manager for e.g. a web-structure, media or other type of problems, as well as which ways of technical media could forward the professional work of our business company, has improved our success. Please take our kind thanks for your open, friendly and kind way to hand over your experiences and let us participate from your expertise.

Sincerely Yours

Dr. M.-L. Frey

Geschäftsführerin